

Manufacturer:	Date of price increase:	Average increase:	Details:
DEZ Utility	January 31st	3-5%	Discount reverting back to 50%, 30 day grace period on existing quotes - approval from Lou needed
Star	January 31st	3-5%	<i>*PSA commission on utility goes back to 12% with discount change back to 50%</i> 30 day grace period on existing quotes - approval from Lou needed
Forest	November 1st	12%	New pricing is in effect. . Parts: 15%, Fusion chair, unit, and assistant's arms: 8%, all other 12.5%
Tuttnauer	January 1st	5-7%	Manuals 7%, automatics 5%, parts 7%. T-Edge & TIVA unchanged. 30 day grace period with Ed's approval
Accutron	January 1st	2-4%	2% on most things, Newport 3-4%. 30 day grace period approval needed from Jeff
Crown	January 1st	10%	30 day grace period - proof of existing quote needed
ICW	January 1st	3%	Will honor existing quotes until June 30. Quotes to be verified & approved with product specialist to qualify
MCC	January 15th	12%	30 day grace period for existing quotes